



## Food Processing Equipment Senior Manager

Andgar Food Processing Equipment, LLC has an opening for an experienced **Business Operations Manager based out of our headquarters in Ferndale, WA**. This position is responsible for leadership, strategic planning, driving sales growth and manufacturing with the Food Processing Equipment division.

### Pay, Incentives, and Benefits:

- Compensation Package Range \$110,000 - \$150,000
- Structured Profit-Sharing Plan
- Company Vehicle
- Health Savings Account, Vision, Disability, & 401k with company match
- Company paid Medical, Dental, and Life Insurance for employee
- Accrued Paid Time Off (PTO)
- 6 Paid Holidays
- Flexibility to attend family functions, sports games, recitals, etc.
- Ongoing training and education, Professional Development, and OSHA Certification through Andgar University's Learning Management System
- Education Reimbursement program
- Referral bonus program & Safety Incentives
- Employee Assistance Program and Counselor on staff
- Employee discount program on Andgar goods and services

### Specific duties include:

- Work with senior management to develop strategic business plan
- Implement strategic business plan in the process of leading the day-to-day operations
- Direct responsibility for Sales, Engineering, and Manufacturing
- Drive business growth on a local, national, and global scale
- Manage monthly costs for the FPE Division
- Profit and Loss responsibility
- Communicate financial and goal results and key performance indicators to the organization
- Identify, recommend, and implement changes to improve productivity and reduce waste.
- Direct the establishment, implementation, and maintenance of production standards and processes
- Responsible for sales growth of existing products
- Collaboratively evaluate market opportunities and direct Research and Development opportunities.
- Develop and implement sales plan utilizing existing staff and 3<sup>rd</sup> party representatives.
- Identify customer requirements and manage process to meet customer needs
- Promote and monitor safety in the workplace



- Develop and maintain excellent relationships with clients and employees
- Lead, develop, and coach team members
- Determine hiring needs and guide talent identification and development
- Facilitating performance reviews
- Provide guidance to direct reports

**Knowledge, Skills, & Abilities:**

- Self-directed and goal-oriented for team building environment
- Excellent verbal and written communication skills
- Proficient in the Office suite of products, Excel, and Word
- Demonstrated ability and willingness to support company & individual safety efforts
- Mechanical or Electrical engineering experience beneficial
- Able to interact with all management, coworkers, and support staff on a positive level, including those who may be subcontracting with another employer
- Responsive to inter-company personnel, administration
- Strong personal and professional judgment with the ability to juggle multiple priorities
- Safe work mindset
- Understand and value servant leadership

**Qualifications:**

- 5+ years' management in a manufacturing environment (desired)
- Engineering or automation experience preferred
- Bachelor's degree or equivalent combination of experience and education
- Valid Driver's License and acceptable driving record
- Drug free including cannabis

Our employees are the heart of our company, which is why we offer a working environment that enriches employee lives, fosters teamwork, respect, and individual growth. We offer competitive benefit packages, Paid Time Off, Paid Holidays, and a 401K program with company match. We believe in having a culture of belonging where everyone can thrive.

This is why we invest in the future of our employees who are worth every penny we spend on training and education, benefits, team building, and corporate or family events. Our dedicated Training and Development director specializes in connecting employees across all divisions with job-specific training and education so they may reach their full potential and create a pathway for successful career advancement.

Safety is at the heart of everything we do. We recently celebrated 2.5 years without a recordable safety incident and have an active safety culture in our organizations.

As our reputation grows, so does our business. Most of our open positions are due to company growth and business demands increasing. Our growth over the last 43 years has been based on the values of quality, reliability, and integrity. Our business is largely referral based because our



customers are more than just a transaction; they are our neighbors and the people we run into at the grocery store, our kids' schools, community events and church. Delivering that personal touch is key to why our customer satisfaction ratings are so consistently high.

*If working in a goal-oriented, stable environment is your desire, Andgar may be the career opportunity you are looking for.*

Apply today by emailing your resume to [careers@andgar.com](mailto:careers@andgar.com).

*Andgar is an Equal Opportunity Employer. Veterans, Minorities and Women are encouraged to apply. Drug Free Workplace.*